# Growth momentum to continue

Rs. 684
Rs. 800
Accumulate

enerating Wealth

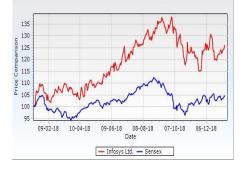
**Arihant**Cap

Stock I	nfo
BSE Group	А
BSE Code	500209
NSE Symbol	INFOSYSTCH
Bloomberg	INFO IN
Reuters	INFY.BO
BSE Sensex	36,106
NSE Nifty	10,821

Market Info				
Market Capital	Rs.298,597cr			
Equity Capital	Rs. 2176 cr			
6M Avg. Trading Vol	7,841,663			
52 Wk High/ Low	754/532			
Face Value	Rs.5			

Shareholding Pattern (%)	(December,18)
Promoters	12.82
Domestic Institutions	22.57
Foreign Institutions	34.46
Public & Others	30.15

### **Price Vs Sensex Chart**



# Highlights of financial results for the quarter ended December 31, 2018

### Q3 FY19:

- Revenues were Rs 21,400 crore for the quarter ended December 31, 2018, YoY growth of 20%; QoQ growth of 4%.
- Revenues grew sequentially by 3.8% in INR terms and 2.7% in constant currency terms.
- Digital revenues at \$942 million (31.5% of total revenues), YoY growth of 33.1% and sequential growth of 5% in cc terms.
- EBIT margins stood at 20.5% vs 23.3% Qoq, this includes one off.
- Net profit was Rs 3,610 crore for the quarter ended December 31, 2018, YoY de growth of 30%; QoQ de growth of 10%.

### **Con-call Highlights:**

- EBIT margins stood at 20.5% which includes additional depreciation and amortization impact of 0.4% due to reclassification of assets of Panaya and Skava from "Held for Sale. The impact of the same on the Earnings Per Share was reduction of Rs 1.24.
- Attrition rate declined to 19.9% from 22.2% last quarter.
- Utilization stood at 79.8% vs 80.2% last quarter.
- Momentum has gained in Q3 and Infosys is on track for a good end to the Fiscal Year 2019.
- 101 New clients added in the quarter.
- 14 large deal wins which have a TCV (Total contract value) of around \$1.57Bn.
- BFSI is seeing a sustain momentum and expansion of accounts.
- Demand is increasing in cyber security, Cloud and AI.
- Healthcare is witnessing a strong demand.
- Pinnacle is clocking a double digit growth.
- Revenue growth guidance of 8.5-9% for FY19 on CC terms.

### **Outlook:**

Volume growth was strong and revenue productivity was stable despite Q3 being a seasonally weak quarter. Infosys has seen good growth across geographies and large business segments. With the Digital business growing strongly and increase in large deal wins to over US\$ 1.57 billion, management expects strong demand in the market. Operating margins to be in the range of 22-24% in FY19. Revenue growth guidance increased to 8.5-9% CC terms (from 6-8%). Currently the stock is trading at a PE of 17x to its estimated FY20 EPS. We valued Infosys at PE of 20x of our estimated FY20 EPS of Rs 40 and arrive at a target price of Rs 800 with **'Accumulate'** rating on the stock.

12<sup>th</sup>January 2019

# Financial Snapshot:

Y/E March (Rs. In Crore)	FY18	FY19E	FY20E
Net Revenue	70,522	83,246	90,352
Growth %	3%	18%	7%
EBIT	17,148	18,399	20,081
EBIT Margin	24%	22%	22%
Net Profit	16,028	15,191	16,768
Growth %	12%	-5%	10%
EPS	38	36	40
P/E	18	19	17
ROE	25	23	21

Source: Company data, Arihant Research

### **Quarterly Result:**

Quarterly Result						
Particulars (Rs. Cr)	Q3FY19	Q2FY19	Q3 FY 18	QoQ	YoY	
Revenues	21,400	20,493	17,794	4%	20%	
Cost of services	13,240	12,681	10,910	4%	21%	
Gross Profits	8,160	7,812	6,884	4%	19%	
S&M,G&A. Expenses *	3,781	3,034	2,565	25%	47%	
EBIT	4,379	4,778	4,319	-8%	1%	
EBIT Margins	20.5%	23.3%	24.3%			
Other Income	753	739	962	2%	-22%	
Share in associate's profit/(loss)	-	-	-			
PBT	5,132	5,517	5,281	-7%	-3%	
Income tax expense	1,522	1,523	152	-0.1%	901%	
Net PAT	3,610	3,994	5,129	-10%	-30%	
Adj Eps	8.5	9.4	12.1	-10%	-30%	

(\*Includes additional depreciation and amortization expenses of Rs 88 crore and a reduction of Rs 451 crore in the carrying value for Skava.

# **Financial Statements**

Profit and Loss statement				
Particulars (Rs. In Crore)	FY18	FY19 E	FY20E	
Income	70,522	83,246	90,352	
Software development expenses	43,191	51,565	56,018	
Gross Profit	27,331	31,681	34,334	
Sales and development expenses	4,354	6,864	7,454	
General and administrative expenses	5,829	6,418	4,698	
EBIT	17,148	18,399	20,081	
EBIT Margin	24.3	22.1	22.2	
Interest	0	0	0	
Other Income	3,193	2,958	3,207	
РВТ	20,270	21,087	23,289	
Тах	4,242	5,896	6,521	
РАТ	16,028	15,191	16,768	
Growth (%)	12%	-5%	10%	
Adjusted Eps	38	36	40	

Cash Flow Statement				
Particulars (Rs. In Crore)	FY18	FY19 E	FY20E	
Profit After taxes	16,028	15,461	16,768	
Add:- Depreciation	1,862	2,064	2,341	
Change in Working Capital	-106	1,892	-4,876	
Cash generated from operations	21,387	16,649	17,731	
Taxes paid	-6,829	-5,896	-5,716	
Net cash flow from operating activities	14,558	10,753	12,015	
Purchase of fixed assets and Capital Exp	-1,998	-2,497	-3,103	
Others	5,109	5,329	5,685	
Net cash flow from investing activities	3,111	2,832	2,582	
Others	-13,046	-8,260	0	
Dividend paid, including dividend tax	-7,464	-18,826	-10,176	
Net cash used in financing activities	-20,505	-27,086	-10,176	
Exchange fluctuations	82	80	80	
Net Cash Flow	-2,836	-13,501	4,421	
Opening Cash balance	22,625	19,871	6,450	
Closing Cash balance	19,871	6,450	10,951	

Balance Sheet				
Particulars (Rs. In Crore)	FY18	FY19 E	FY20 E	
Shareholder's funds				
Share Capital	1,088	2,120	2,120	
Reserves & Surplus	63,835	65,191	76,978	
Total	64,923	67,311	79,098	
Minority Interest	1	0	0	
Total Non Current Liabilities	861	890	950	
Total Current Liabilities	14,105	14,739	12,863	
Total Liabilities	79,890	82,940	92,911	
Net Block	12,574	15,071	18,174	
Capital Work-in-Progress	1,606	1,959	2,363	
Total Non Current Assets	29,873	30,475	33,929	
Cash and bank balance	19,871	6,450	10,951	
Total Current Assets	50,017	52,466	58,982	
Total Assets	79,890	82,940	92,911	

(FY19 & FY20 Equity includes adjustment for buyback)

Key Ratios				
Particulars	FY18	FY19 E	FY20 E	
EPS	37.76	35.79	39.50	
Book Value	153.0	158.6	186.3	
DPS	22	37	20	
Payout %	47%	124%	61%	
Dividend Yield %	3.2	5.4	2.9	
P/E	18.1	19.1	17.3	
EBIT Margin	24.3%	22.1%	22.2%	
PBT Margin	29%	25%	26%	
PAT Margin	23%	18%	19%	
Debt/Equity	0.0	0.0	0.0	
Current Ratio	3.55	3.56	4.59	
ROE	24.7	22.6	21.2	
ROCE	29.6	26.9	25.2	

#### Arihant Research Desk

E. <u>research@arihantcapital.com</u> T. 022-42254800

#### **Head Office**

#1011, Solitaire Corporate park, Building No. 10, 1<sup>st</sup> Floor, Andheri Ghatkopar Link Road Chakala, Andheri (E).
Mumbai – 400093
Tel: (91-22) 42254800
Fax: (91-22) 42254880 **Registered Office** Arihant House E-5 Ratlam Kothi Indore - 452003, (M.P.) Tel: (91-731) 3016100 Fax: (91-731) 3016199

#### **Stock Rating Scale**

	Absolute Return
BUY	>20%
ACCUMULATE	12% to 20%
HOLD	5% to 12%
NEUTRAL	-5% to 5%
REDUCE	<-5%
Resear	ch Analyst

	SMS: 'Arihant' to 56677	www.arihantcapital.com	research@arihantcapital.com	
INH000002764				
Research Analyst Registration No.	Contact	Website	Email Id	

#### Disclaimer:

This document has been prepared by Arihant Capital Markets Ltd. This document does not constitute an offer or solicitation for the purchase and sale of any financial instrument by Arihant. This document has been prepared and issued on the basis of publicly available information, internally developed data and other sources believed to be reliable. Whilst meticulous care has been taken to ensure that the facts stated are accurate and opinions given are fair and reasonable, neither the analyst nor any employee of our company is in any way is responsible for its contents and nor is its accuracy or completeness guaranteed. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Arihant may trade in investments, which are the subject of this document or in related investments and may have acted upon or used the information contained in this document or the research or the analysis on which it is based, before its publication. This is just a suggestion and Arihant will not be responsible for any profit or loss arising out of the decision taken by the reader of this document. Affiliates of Arihant may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. No matter contained in this document may be reproduced or copied without the consent of the firm.

# ARIHANT capital markets ltd.

1011, Solitaire Corporate park , Building No. 10, 1st Floor, Andheri Ghatkopar Link RoadChakala, Andheri (E) Mumbai - 400093 Tel. 022-42254800 Fax. 022-42254880 www.arihantcapital.com