

Arihant Capital
Generating Wealth



Meet Arihant

- Incorporated in 1992 by Mr. Ashok Jain (a Chartered Accountant).
- Arihant Capital Markets Limited is India's leading financial services company and central India's largest stock broking company offering equity broking, commodity and currency broking, wealth management, merchant banking, insurance, mutual funds, PMS services, among others.
- Arihant Capital was founded with one mission - to make every Indian financially independent by offering them investment products, best-in-class service, and guidance that always puts "client first". Our integrity and strong value system, that's embedded in our culture, is why our clients trust us.

200k+
Clients

900+
Investment centers

314+
Employees

30+ yrs
Helping clients meet
their financial goals

₹₹₹
Profit-making since
inception

About us

- Wide range of products and services to meet the needs of every client
- Key strategic relationships driving revenue and growth
- Focus on technology and digital evolution
- Broad and diverse distribution network (franchise and own branches) with scalable infrastructure
- A strong brand name with over 30+ years in the industry and a recognised leader
- Investment platforms to empower self-directed traders and investors along with personalised experiences for clients

Our mission is to enhance the financial independence of traders and investors through powerful investment platforms and objective guidance.



Arihant Capital's Journey

1992

Incorporation

Arihant Capital started as an ethical and transparent financial services firm with only one office in Indore

1995

Listing & NSE Membership

Listed on the Bombay Stock Exchange and commenced electronic trading with NSE

2002

Institutional Desk

Established institutional desk in Mumbai and also launched mutual fund investment services. Started commodities broking.

2005

Mumbai

Set-up corporate office in Mumbai along with merchant banking services



2011

First IPO

Arihant's merchant banking team handled company's first IPO

2013

Mobile Trading

Launched mobile trading services

2019

Insurance Broking

Became IRDA certified insurance broker

2021

NSE Listing

Listed on National Stock Exchange of India



Our core offerings



Securities broking

Equities, derivatives, commodities and currency



Alternative Investments

Mutual funds, bonds, NPS, corporate deposits, PMS, insurance (IRDA registered insurance broker) & other third party products.



Institutional broking

Serving over 90 institutional clients including top banks, insurance companies, pension funds, and AMCs.



Financing

Lending through our RBI registered NBFC



Depository

Registered depository offering demat services with both NSDL and CDSL.



Investment Banking

Category I Merchant banker and investment banking

Our memberships

1

Member – NSE, BSE, NSDL, CDSL, MCX–SX, NSE (Currency Segment)

2

Clearing Member with NSE Clearing Ltd

3

Category 1 Merchant Banker holding permanent SEBI registration

4

POP Service Provider with PFRDA for National Pension Scheme (NPS)

5

Broking license in International Exchange, GIFT City

6

IRDA registered Insurance Broker

7

Member -NCDEX and MCX

8

RBI registered NBFC

Our structure

INDIVIDUAL INVESTORS

- Retail (active and self-directed investors)
- HNIs
- NRIs

CORPORATE CLIENTS

- Large corporates
- SMEs
- LLP

INSTITUTIONAL CLIENTS

- Banks
- AMCs and pension funds
- Insurance companies
- FPIs



Support Functions

- Finance, Risk, Strategy
- Technology

- Marketing & Sales
- Human Resources

- Operations
- Business Strategy

Multiple product and services

BROKING

- Equities (cash and derivatives)
- Commodities
- Currency
- Insurance
- ETFs
- Mutual Funds

TRADING TOOLS

- 10-Min Client Onboarding
- Online trading
- Mobile trading
- Margin trading
- Advanced orders (GTD, SL)
- Block deals
- Online mutual fund
- NPS
- Online IPO

CLIENT BREADTH

- Retail
- HNIs
- NRIs
- Institutional (including FPIs)
- Corporates

OTHER PRODUCTS & VALUE ADDED SERVICES

- Research
- Bonds (54EC, sovereign gold, tax saving, corporate, etc)
- Corporate Deposits
- NCDs
- Market data
- Arihant Learning
- Investment workshops and seminars



**DIVERSIFIED
REVENUE
STREAMS**

Merchant Banking

- **CAPITAL MARKET SERVICES**

IPO, FPO, QIP, SME IPO, Buyback / Delisting, Takeover, Rights Issue

- **CORPORATE FINANCE**

Private Equity, Project Finance / Trade Finance, Debt Restructuring, VC / Angel Funding

- **VALUATION**

ESOP Valuation, FDI/ODI, Sweat Equity, Fairness Opinion, Business Valuation

- **CORPORATE ADVISORY**

M&A, Transaction Advisory, Corporate Restructuring



and more....

Institutional client list

BANKS



INSURANCE COMPANIES



आपत्काले रक्षिष्यामि
GIC Re

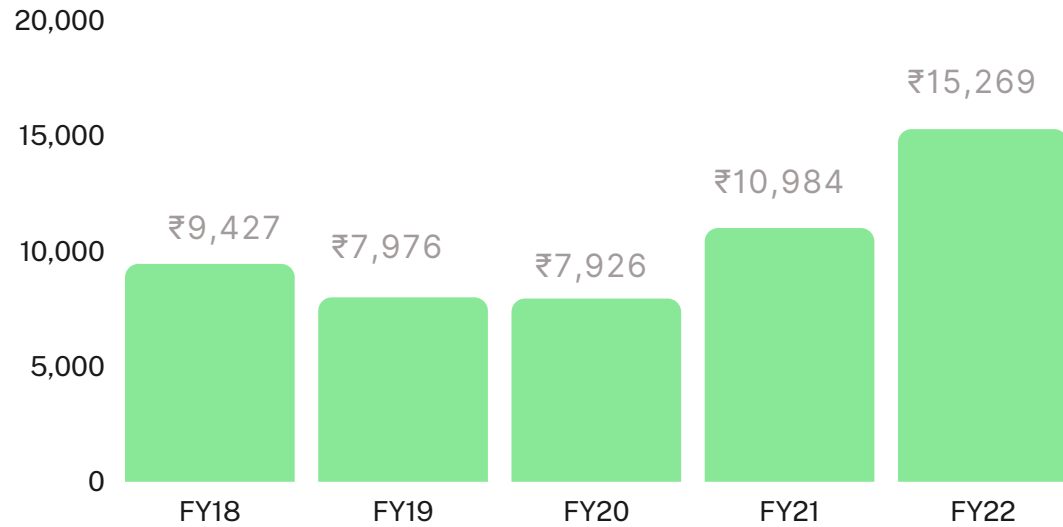


AMCs

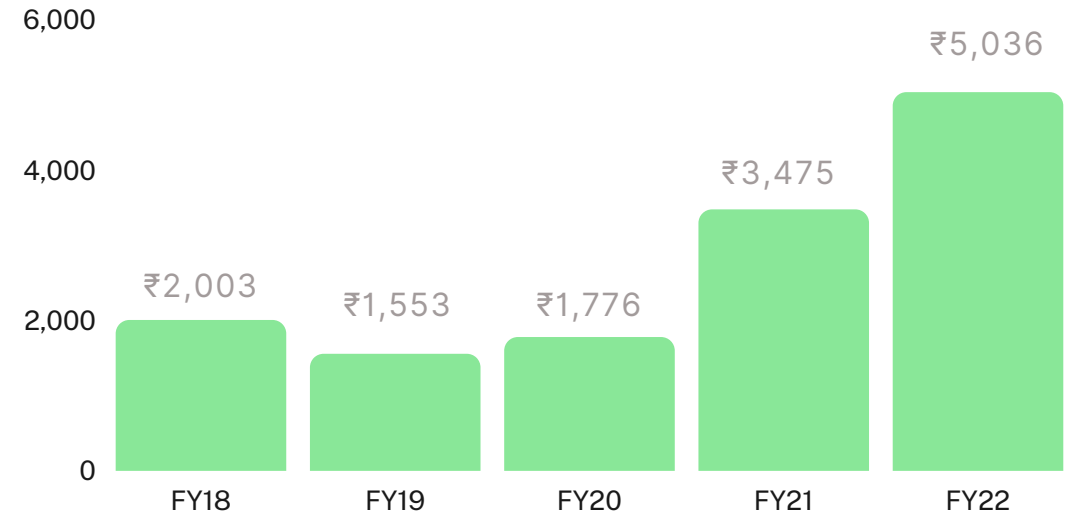


and more....

Financials



Revenue



Profit

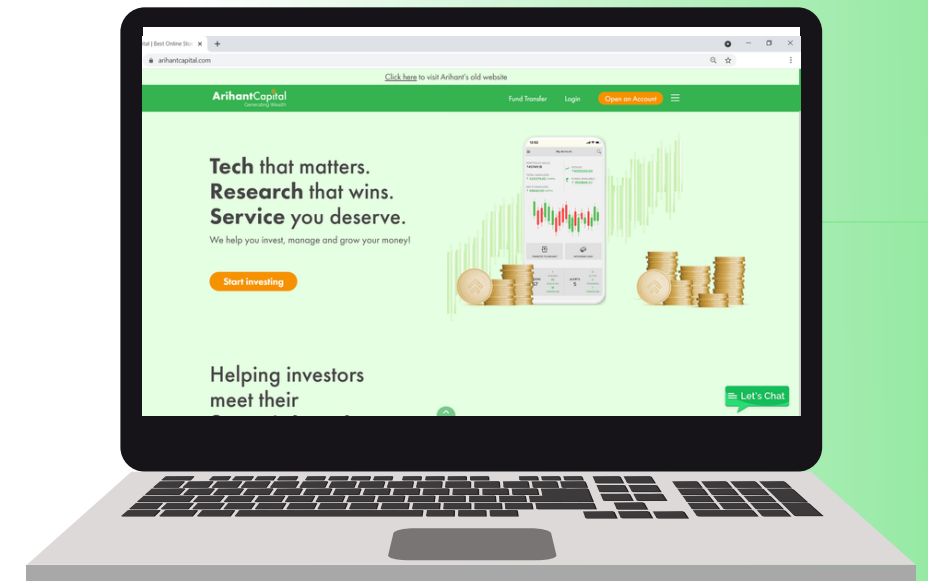


Focus on long term revenue growth and thoughtful expense discipline enabling sustainable performance

(figures in lacs)

Digital focus, technology-driven transformation are two of the key pillars on which we are building a more sustainable organization

- Focus on becoming a technology-led company rather than a technology-driven one.
- We have invested in enhancing our technological capabilities to deliver on our transformation plans including building and continuously upgrading powerful mobile and web-trading platforms
- Leverage our brand name, hybrid support model, and tech for scale and growth.
- Create a seamless, multi-channel experience, removing friction and making Arihant “easy to trade and invest with”.
- Build granularity across all our business segments to drive sustainable growth.





Customer centric philosophy

OUTSIDE-IN VIEW

- Investor at the heart of every single decision.
- Making investing easier, accessible, & understandable for everyone.

LONG-TERM RELATIONSHIPS

- Aim at building relationships rather than being transactional.
- To be honest, empathetic, transparent, and responsive in serving our clients.

WEALTH CREATION

- Play a serious & credible role in investor's wealth generation.
- Encourage investors to create a holistic portfolio across asset classes .

Growth Strategy

- Garner market share with new trading platforms
- Intensify cross-selling
- Broaden geographic footprint
- Focus on digital sub-brokers

- Expand lending services
- Expand services and product portfolio through continued innovation
- Pursue strategic alliances and acquisitions



Experienced board and management team



Mr. Ashok Kumar Jain
Chairman and MD
CA, Founder

BOARD

Arpit Jain
Executive Director
CA, 7+ yrs capital
markets experience

Anita Gandhi
Whole-time Director
ACA & ICMA , 33+ yrs
capital markets
experience

Ashish Maheshwari
Independent Director
MBA, 20+ yrs capital
markets experience

Akhilesh Rathi
Independent Director
MBA, 26+ yrs real
estate and service
industry experience

Swanubhuti Jain
Independent Director
DSM - Sales & Marketing,
20+ yrs experience in
BFSI segment

Jitendra Jain
Independent Director
CFA, Engineer, 26+ yrs
corporate finance
experience

Parag Shah
Independent Director
Engineer, 20+ yrs
manufacturing and
research experience

Sunil Jain
Independent Director
25+ yrs capital
markets experience

LEADERSHIP TEAM

Praneet Maheshwari
Chief Executive Officer

Tarun Goyal
Chief Finance Officer

Shruti Jain
Chief Strategy Officer

Dipak Rout
IT Head

Sundar Rangan
Head of Merchant
Banking

Saurabh Jain
National Sales Head

Our Board



Mr. Ashok Kumar Jain
Chairman & Managing Director

Mr. Jain, an M. Com and a Chartered Accountant founded Arihant Capital Markets Ltd. Mr. Jain has a total work experience of over 34 years, which includes over 30 years of rich experience in the capital markets. Exhibiting inspiring innovativeness and excellent entrepreneurial skills, he has distinguished himself by starting the company with a limited range of activities and then diversifying it into a full-fledged financial services group that spans across the nation. His foresightedness and inspiring leadership qualities have enabled the growth of the Company over the years.



Mrs. Anita S. Gandhi
Whole Time Director, Institutional Head

Mrs. Gandhi, B.Com, ACA, ICMA, has over 35 years of experience in the field of finance including corporate finance, primary market and secondary market research. She entered capital markets in 1994 when Indian capital markets were opening up and joined JM Share & Stock Brokers Ltd in the primary markets division and on launch of National Stock Exchange of India, she was responsible for setting up of Institutional Desk for the company for NSE which she successfully executed. She has also done the setup of Research & Distribution division for the Company. She joined Arihant in 2002 as an Institutional Head and has played a key role in the growth of institutional business of the company.

Our Board



Mr. Arpit Jain
Joint Managing Director

A CA, BCOM, Mr. Arpit is the youngest member on the board of Arihant Capital Markets Ltd (appointed in 2021). He has been looking after institutional broking, investment banking, and wealth management business and has expertise in research. He has over 10 years of rich work experience in the field financial sector.



Mr. Sunil Jain
Non-Executive Director

Mr. Jain, M Com., has over 25 years of experience in the capital markets. He is a veteran in the field of research and has immense knowledge in risk management and client relationship & sales.

Our Board



Mr. Akhilesh Rathi
Independent Director

Mr. Rathi, MBA, has more than 28 years of rich and diversified experience in finance, trade, textile, real estate, and service industries. He is currently serving on the Board of various companies, among others including New City of Bombay Manufacturing Mills Ltd and Savit Universal Ltd. He is also a member of various trade associations and Vice Chairman, of Assocham M.P State Development Council. He has been on the board of the company since 1994 and has played an instrumental role in the strategic planning and growth of the Company.



Mr. Ashish Maheshwari
Independent Director

Mr. Ashish has over 25 years of rich experience in the financial sector working across capital markets, equity research, fund-raising, startup mentoring, and supply chain finance. He is the promoter of Blue Ocean Strategic Advisors which deals with supply chain finance advisory. He has worked with some of the top capital market intermediaries including Anand Rathi & CVC-backed Globe Capital Markets Ltd. He has advised several large corporate and led their equity and debt investing. He has been instrumental in setting up the institutional equity desk at Arihant Capital in the capacity of CEO in his tenure from 2002 to 2006.