

RESULT UPDATE-Q4 FY16 THE RAMCO CEMENT LTD

T Capital Markets Ltu.

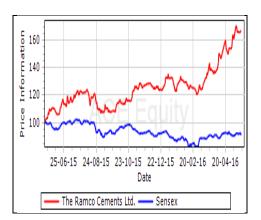
CMP:	Rs. 491
Target Price:	Rs. 516
Recommendation:	HOLD

Stock Info		
BSE Group	А	
BSE Code	500260	
NSE Symbol	RAMCOCEM	
Bloomberg	TRCL.IN	
Reuters	TRCE.BO	
BSE Sensex	25,301	
NSE Nifty	7,749	

Market Info		
Market Capital (cr.)	11,686	
Equity Capital (cr.)	23.8	
Avg. Trading Vol.	2,23,810	
52 Wk High/ Low (Rs)	515/293	
Face Value (Rs)	1.0	

Shareholding Pattern (%)	(Dec 2015)
Promoters	42.3
Domestic Institutions	23.5
Foreign Institutions	11.6
Public & Others	22.6

Price Chart:



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Profit more than doubles!

20th May, 2016

The Ramco Cement Ltd. reported its Q4 FY16 results today. Net profit for the quarter more than doubled on year on year basis and was up by 73% QoQ.

For the quarter ended March, 2016, company reported a rise in consolidated revenue by 1.8% to Rs 1,015 cr vs. Rs 998 cr in the corresponding quarter of previous year. However, the revenue surged by 21% on sequential basis. On the standalone front, the revenue increased by 1.0% YoY and jumped up by 23.6% QoQ.

Revenue from cement segment inclined by 24% QoQ and by 2% YoY. The revenue came in at Rs 1015 cr vs. Rs 998 cr in corresponding quarter of previous year and Rs 821 cr in prior quarter. For full year FY 16, revenue from cement division stood at Rs 3634 cr vs. Rs 3668 cr in the previous year. Return on capital employed from the cement division for the quarter under review increased to 6.5% vs. 5.2% in the corresponding quarter of previous year and 4.9% in the previous quarter.

Revenue from windmills improved this quarter. The revenue came in at Rs 5.4 cr vs. Rs 3.3 cr in corresponding quarter of previous year and Rs 4.2 cr in previous quarter. For full year FY 16, revenue from windmills stood at Rs 66 cr vs. Rs 83 cr in the previous year a drop of 20%. Return on capital employed from the windmill division for the quarter improved to -1.4% vs. -2.1% in the corresponding quarter of previous year and -1.9% in the previous quarter.

Company continued to focus on cost reduction measures and reduced the operating cost significantly. Cost of materials consumed as a percentage of sales dropped down to 16% vs. 17% YoY. Power & Fuel cost as a percentage of sales slipped down to 13% vs. 16.5% YoY. Selling & Distribution also plunged down to 18.3% vs. 19.8% YoY. Thus boosting the EBITDA margin for the company which came in at 34% vs. 27.5% YoY.

Financial Snapshot

(Rs Cr)	2014	2015	2016	2017E	2018E
Income from Operations	3,684	3,640	3,594	3,887	4,271
EBITDA	563	721	1057	1153	1279
EBITDA margin %	15	20	29	30	30
Net Profit	114	244	559	617	697
EPS	4.8	10.2	23.5	25.9	29.3
ROE	4.7	9.6	19.6	18.9	19.2
P/E	44.8	29.8	17.0	18.9	16.8
EV/EBITDA	13.0	13.2	10.6	11.6	10.5

Source: - Company data Ace Equity, Arihant Research



Arihant Research Desk

E. research@arihantcapital.com T. 022-42254800

Head Office	Registered Office
#1011, Solitaire Corporate park, Building No. 10, 1 st Floor, Andheri Ghatkopar Link Road,	E-5 Ratlam Kothi Indore - 452003, (M.P.) Tel: (91-731) 3016100
Chakala, Andheri (E).	Fax: (91-731) 3016199
Mumbai - 400093	
Tel: (91-22) 42254800	
Fax: (91-22) 42254880	

Stock Rating Scale

	Absolute Return
Buy	> 20%
Accumulate	12% to 20%
Hold	5% to 12%
Neutral	-5% to 5%
Reduce	< -5%

Research Analyst Registration No.	Contact	Website	Email Id
INH000002764	SMS: 'Arihant' to 56677	www.arihantcapital.com	research@arihantcapital.com

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