

## 21<sup>st</sup> Feb, 2017

CMP:	Rs. 240
Target Price	Rs. 232
Rating:	Neutral

Stock Info	
BSE Group	А
BSE Code	500425
NSE Symbol	AMBUJACEM
Bloomberg	ACEM.IN
Reuters	ABUJ.BO
BSE Sensex	28,628
NSE Nifty	8,870

Market Info						
Market Capital	Rs. 47,536 cr					
Equity Capital	Rs. 397 cr					
Avg. Trading Vol.	27,10,000 cr					
52 Wk High/ Low	282/185					
Face Value	2					

Shareholding Pattern (%)	(Dec 2016)
Promoters	63.6
Domestic Institutions	10.7
Foreign Institutions	18.5
Public & Others	7.1



# Volumes down!

Ambuja cements ltd. reported 60% rise in its net profit for the quarter ended Dec, 2016, which came in at Rs 176 crore vs. Rs 110 crore in corresponding quarter of the previous year owing majorly to the lower tax outgo for the quarter. Total income of the company dropped by 6.2% to Rs 2,231 crore for quarter under review as compared to Rs 2,379 crore for the corresponding quarter of previous year.

### **Cost Optimization**

EBITDA for the quarter came in at Rs 329 crore marginally up by 0.4% as compared to corresponding quarter of previous year and by 8.5% sequentially. EBITDA margin expanded to 14.8% vs. 13.8% YoY and stood steady sequentially. However, energy cost dropped significantly due to better fuel mix with higher consumption of pet coke at 65% against 50% in corresponding quarter of previous year.

### **Volumes & Prices**

Cement volume for the quarter was down by 9% to 5.0 million tonnes (MT) as compared to 5.5 MT in corresponding quarter of previous year. Realisations for the company improved by 2% YoY and dropped by 1% sequentially.

### **Update on Acquisition**

During the year, company has received approval from FIPB for acquisition of 24% equity shares of Holcim India Pvt. Ltd. for cash of Rs 3,500 crore and balance 76% by issuing equity shares of the company. Further, HIPL has been amalgamated with Ambuja Cement resulting in acquisition of 50.05% stake in ACC Cement.

## Valuation

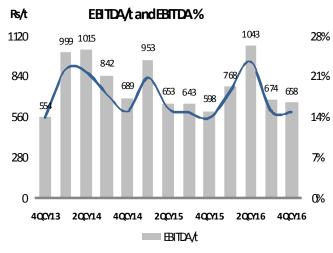
Government continues to focus on housing and infrastructure development with increased allocations for road infra as well as awarding infrastructure status to affordable housing which should drive cement demand going ahead. We have valued stock on EV/EBITDA of 16(x) its CY17 estimates and have arrived at a fair value of Rs 232 per share. At CMP of Rs 240 the stock is available at CY17E P/E(x) and EV/EBITDA(x) of 43.9(x) and 23.9(x) respectively. Our fair market value for ACC cement stands at Rs 26,265cr. We have '**Neutral'** rating on the stock.

(Rs Cr)	CY 14	CY 15	CY 16	CY 17E
Revenue from operations	9,952	9,431	9,268	10,045
EBITDA	1,928	1,531	1,683	1,850
РАТ	1,496	808	970	1,086
EPS	9.7	5.2	4.9	5.5
ROE(%)	15.3	7.9	6.6	5.6
P/E (x)	23.7	39.0	42.3	43.9
EV/EBITDA (x)	16.1	17.3	22.4	23.9

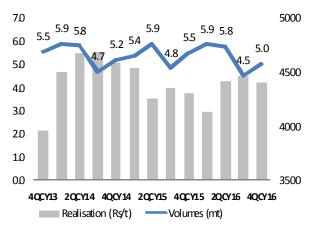


Cement

Per Tonnes Analysis	4QCY13	1QCY14	2QCY14	3QCY14	4QCY14	1QCY15	2QCY15	3QCY15	4QCY15	1QCY16	2QCY16	3QCY16	4QCY16
Volumes (mt)	5.5	5.9	5.8	4.7	5.2	5.4	5.9	4.8	5.5	5.9	5.8	4.5	5.0
Realisation (Rs/t)	3955	4489	4674	4684	4575	4532	4239	4346	4299	4127	4412	4454	4393
RM	387	343	381	378	363	387	369	373	352	377	359	381	355
Employee cost	216	220	239	305	326	277	255	314	255	255	267	315	297
Power & Fuel	904	984	1078	1092	1063	1003	990	1009	817	873	812	972	831
Mfg Exp	883	736	869	984	957	813	848	1038	943	824	825	1068	1004
S&D Exp	772	874	892	864	833	885	894	838	862	880	886	916	903



#### Volumes & Realisations



#### **Quarterly Analysis:**

#### Valuations:

	CY 14	CY 15	CY 16	CY 17E
ev/ebitda	16.1	17.3	22.4	16.0
EBITDA	1928	1531	1683	1850
EV	31078	26544	37744	29597
Debt/ (Cash)	-4388	-4968	-3264	-3425
Market Cap	35466	31511	41008	46155
No shares	155.0	155.2	198.8	198.8
Target price				232
СМР				240
Upside				-3%

Rs in Crore	4QCY16	4QCY15	YOY (%)	3QCY16	QoQ (%)
Total Income	2231	2379	-6.2	2031	9.8
Expenditure	1902	2052	-7.3	1728	10.0
EBITDA	329	328	0.4	303	8.5
EBITDA Margins (%)	14.8	13.8	1.0	14.9	-0.2
Other Income	41	83		223	
Interest	14	18		19	
Depreciation	156	164		159	
Тах	24	119		71	
PAT	176	110	59.9	277	-36.5
Net Profit Margin (%)	8%	5%		14%	
EPS (Rs)	0.9	0.7	25.0	1.4	-36.5

Source: - Company Data Ace Equity, Arihant Research



Profit and Loss Account							
Particulars, in Rs crore	CY 14	CY 15	CY 16	CY 17E			
Income from Operations	9,952	9,431	9,268	10,045			
Power & Fuel Cost	2265	2053	1832	2128			
Employee Cost	582	590	594	623			
Selling & Distribution Expenses	1990	2006	1890	2039			
Other Expenditure	3,186	3,251	3,270	3,406			
Total Expenditure	8024	7900	7585	8195			
EBITDA	1,928	1,531	1,683	1,850			
Depreciation	510	626	850	773			
EBIT	1,419	906	833	1,077			
Other Income	429	358	576	552			
Interest	64	92	71	79			
PBT before Excp Items	1783	1172	1337	1551			
Exceptional Income / Expenses	-	-	-	-			
РВТ	1783	1172	1337	1551			
Provision for Tax	287	365	367	465			
Net Profit	1496	808	970	1086			

Cash Flow Statement							
Particulars, in Rs crore	CY 14	CY 15	CY 16	CY 17E			
Operating Activities							
Profit before tax	1,783	1,172	1,337	1,551			
Depreciation	510	626	850	773			
Non-Operating Activities	(344)	(226)	(505)	(474)			
Total	1,949	1,572	1,683	1,850			
Taxes paid	(289)	(42)	(367)	(465)			
Changes in Working Capital	15	23	1,389	59			
Cash Flow from Operations	1,675	1,553	2,704	1,443			
Investing Activities							
Investing activities	360	534	(11,169)	305			
Сарех	(820)	(617)	(643)	(450)			
Cash Flow from Investing	(460)	(83)	(11,812)	(146)			
Financing Activities		_					
Dividend & tax	(722)	(894)	(646)	(730)			
Other financing activities	5	(3)	8,063	(406)			
Cash Flow from Financing	(717)	(897)	7,417	(1,135)			
Change in cash & equivalents	498	573	(1,691)	162			
Opening Cash & Equivalents	3,961	4,459	5,032	3,341			
Closing Cash & Equivalents	4,459	5,032	3,341	3,503			

Cement

Balance Sheet								
Particulars, in Rs crore	CY 14	CY 15	CY 16	CY 17E				
Liabilities + Equity								
Share capital	310	310	398	398				
Reserves and surplus	9793	9995	18676	19032				
Shareholders' funds	10103	10306	19074	19430				
Non-current liabilities	660	629	570	538				
Current liabilities	3138	3226	3611	3609				
Total - Equity and liabilities	13900	14161	23255	23577				
Assets								
Non-current assets	7906	7613	19145	19105				
Fixed Assets	6227	6092	5699	5387				
Long-term loans and advances	561	689	683	717				
Non-current investments	106	107	11845	12082				
Current assets	5995	6547	4109	4472				
Cash and bank balances	2458	2847	1413	1837				
Total - Assets	13900	14161	23255	23577				

Ratio Analysis								
	CY 14	CY 15	CY 16	CY 17E				
Profitability								
Revenue gorwth	8.1%	-5.2%	-1.7%	8.4%				
EBITDA%	19.4%	16.2%	18.2%	18.4%				
Profit Growth	17.0%	-46.0%	20.1%	11.9%				
Du Pont ROAE breakup								
PAT Margin	15.0	8.6	10.5	10.8				
Sales / Avg Total Fixed Assets	0.7	0.7	0.5	0.4				
Avg Total Assets / Avg Eqty	1.4	1.4	1.3	1.2				
ROE	15.3	7.9	6.6	5.6				
Other Ratios								
Current Ratio	1.9	2.0	1.1	1.2				
Debt / Equity	0.0	0.0	0.0	0.0				
EPS	9.7	5.2	4.9	5.5				
DPS	5.0	2.8	2.8	3.1				
Valuation								
P/E	23.7	39.0	42.3	43.9				
ev/ebitda	16.1	17.3	22.4	23.9				
P/BV	3.5	3.1	2.1	2.5				

Note: Closing cash includes other investments



### **Arihant Research Desk**

E. research@arihantcapital.com T. 022-42254800

Head Office	Registered Office
#1011, Solitaire Corporate park,	E-5 Ratlam Kothi
Building No. 10, 1 <sup>st</sup> Floor,	Indore - 452003,
Andheri Ghatkopar Link Road,	(M.P.)
Chakala, Andheri (E).	Tel: (91-731)
Mumbai - 400093	3016100
Tel: (91-22) 42254800	Fax: (91-731)
Fax: (91-22) 42254880	3016199

#### Stock Rating Scale

oek nating searc				
Buy Accumulate Hold Neutral Reduce	Absolute Return > 20% 12% to 20% 5% to 12% -5% to 5% < -5%			
Research Analyst Registration No.	Cont	act	Website	Email Id

INH000002764

SMS: 'Arihant' to 56677

www.arihantcapital.com

research@arihantcapital.com

#### Disclaimer:

This document has been prepared by Arihant Capital Markets Ltd. This document does not constitute an offer or solicitation for the purchase and sale of any financial instrument by Arihant. This document has been prepared and issued on the basis of publicly available information, internally developed data and other sources believed to be reliable. Whilst meticulous care has been taken to ensure that the facts stated are accurate and opinions given are fair and reasonable, neither the analyst nor any employee of our company is in any way is responsible for its contents and nor is its accuracy or completeness guaranteed. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Arihant may trade in investments, which are the subject of this document or in related investments and may have acted upon or used the information contained in this document or the research or the analysis on which it is based, before its publication. This is just a suggestion and Arihant will not be responsible for any profit or loss arising out of the decision taken by the reader of this document. Affiliates of Arihant may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. No matter contained in this document may be reproduced or copied

## ARIHANT Capital Markets Ltd. www.arihantcapital.com

Generating Wealth. Satisfying Investors.